



# The Blackdoor Experience

At Blackdoor, I strive to offer my clients not just a service but an experience. By offering my services in packages it allows my clients to enjoy each phase of the interior design process without feeling overwhelmed and be present in each step we move through their project. Here is your step-by-step guide to how we will work together:

**STEP 1 Complimentary Discovery Call** with Tamra Coviello to discuss the scope of the project

**STEP 2 Paid Initial Consultation-** up to 2-hour in-home/virtual consultation where I share all design concepts, expertise, etc. You will receive an actionable summary after the consultation!

**STEP 3** Present the **Design Plan** at the end of the Initial consultation. Sign your **Design Agreement** and **pay design fee** to get started on your design with me!

**STEP 4 Trade Day:** I come out to your home with tradespeople and take on-site measurements, photos, etc. to get your Design Plan going!

**STEP 5** After completing your design questionnaires, I start designing your **conceptual design**.

**STEP 6** We meet to discuss your **conceptual Design Plan** and approve mood boards, tear sheets (products) and direction of design.

**STEP 7 Revise** if I didn't get it perfect!

**STEP 8 Final presentation** of Design Plan design, mood boards, tear sheets, 3D renderings (separate service, please see price list) and the Service and Product proposals. Any changes after the final presentation will be billed hourly.

**STEP 9 Sign Service and Product Agreement** and pay retainer for services and deposit for products.

**STEP 10** Initiate your design! I start scheduling any trade services (wallpaper, window treatments, etc.), and order and manage products.

**STEP 11 Reveal Day** of décor & furnishings. You get to see your Sustainable Luxury come together!

**STEP 12** Resolve any deficiencies.

**STEP 13** Final meeting where I deliver you your **design documents binder** including final invoices and all design elements for your records. We will close out any balances at this time.

**STEP 14** Leave a stunning review of Blackdoor by Tamra Coviello!



## Stellar Reviews



**Outstanding!**

"I have worked on several projects with Blackdoor and have no hesitation in providing the highest recommendation based on the professionalism and attention to detail given to every project, and its timeliness in completing the projects. It's truly been a pleasure working with Blackdoor."



**Big Thank You!**

"Blackdoor was great. With their design expertise, they helped us come up with some amazing custom details for our new home. It was important to us that they work with our lifestyle to keep our personality through our home and they nailed it!!! Absolutely loved working with them and highly recommend them on any project, big or small."



**The design plan was perfect!**

"First, Blackdoor were nice professionals to work with. My townhome was a complete remodel. The carpet on the stairs was the only thing that stayed. The previous owner installed it prior to listing. The design plan was perfect. Everything flowed together. The new furnishings tied together in each space. I agreed with all of their decisions. It went from a dated townhome to a beautifully updated home. I received a weekly email on what's happening and the schedule of projects going on. Everything was on schedule and within budget."